# Empowering Malaysian businesses with cloud IT to drive growth

DELL

## Challenges:

✓ Meet growing demand for cloud services in Malaysia

✓ Maximize scalability to deliver enterprise-class cloud service

✓ Guarantee reliability and performance to customers

✓ Leverage cost savings to ensure compelling price points

✓ Minimize capital expenditure with modular scale-out architecture

✓ Standardize cloud platform to simplify management and increase efficiency

## Solution:

Dell Hybrid Cloud System for Microsoft

## Benefits:

120 percent sales increase through multiple cloud architectures

Boosts performance by installing preconfigured, optimized solution

Maximizes returns with implementation time cut by 80 percent

Keeps IT focused on service development with simplified solution

Eliminates downtime for patching with automated updates

"We can offer customers in Malaysia the full value of cloud IT for improving business performance while reducing costs using our Dell Hybrid Cloud System for Microsoft."

Wong Chee Voon, MD, PeeringOne

**Learn more about the Dell Hybrid Cloud System for Microsoft here**